CGH GROUP

# Your Blueprint to Success

Name_____ Date_____ Next Promotion Level_____

1) I will have started protecting families and making money for my own family by:
   Date:_____

2) I will make $_____ per month

3) My personal monthly expenses are:
   _____

4) I will: (pick one)
   - ☐ A. Invest _____ hours per week
   - ☐ B. Whatever it takes per week – I'm on a mission

5) I will build a team a leverage my time and my income: (pick one)
   - ☐ A. Yes
   - ☐ B. No

6) I will provide names of people I want to introduce to the business as clients and/or possible team members.

   - ☐ A. Yes! – I will provide names today and build my business quickly.

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   - ☐ B. Yes, I will provide names by: _____
   - ☐ C. No – I understand that I'll have to either advertise, work on referrals, or purchase leads.

7) My overriding reason for joining CGH Group is so I can:
   - ☐ A. Pay for my kids' college.
   - ☐ B. Give my family the lifestyle they deserve.
   - ☐ C. Pay off debt, so I don't feel overwhelmed and anxious.
   - ☐ D. Buy a new car or house.
   - ☐ E. Other _____

8) I am willing to do what it takes to be successful in this business and want to be mentored. I would like to receive honest feedback from my team leader and agency manager to become a better me.
   - ☐ A. Yes, I want honest feedback.
   - ☐ B. No, I would rather have nice feedback.

9) I have put together a budget to launch my business quickly.
   - ☐ A. Yes – $_____ per week.
   - ☐ B. No – I need help getting my business started quickly.
   - ☐ C. No – I am going to work my referral market to get started.

10) I understand how important it is to attend all events to grow my business, and I commit to attending my virtual meetings on a regular basis.
   - ☐ A. Yes – my business will grow quickly.
   - ☐ B. No – I am comfortable with slower growth.